



Dealing Simulation Course

In Association with ACI Australia

17 - 21 June 2013



The fastest and most interactive way to understand the FX trading environment

This course is aimed at individuals who wish to increase their knowledge of physical dealing techniques, understand the dynamics and relationships of the FX market or looking to develop a career in the OTC financial markets.



The Course

- The ACI Dealing Simulation Course is the only course of its kind in the world. The intensive programme replicates the dealing environment, giving delegates real insight into how FX traders, sales teams and brokers all interact in the FX market.
- Delegates will learn the role of a Chief Dealer, Prop Trader and Broker in a simulated dealing room. They also gain insight into technical analysis, risk management, trading psychology and the OTC financial markets.
- Theoretical knowledge is combined with hands-on experience throughout this 5-day residential course, which also includes informative presentations from experienced industry speakers.
- Delegates utilise electronic broking and pricing technology, as well as interact with voice brokers to truly replicate the dealing experience. Counterparties include banks, hedge funds, corporates, asset management and Central Banks, all of whom react to a variety of news and economic headlines generated by a real-time scrolling news service.
- Delegates work in teams and experience a genuinely competitive and exciting trading environment.
- The course is run in accordance with the internationally recognised Model Code, which encourages best practice, integrity and professionalism in trading the OTC markets.

What do previous delegates say?

"I will definitely **let other aspiring dealers know about this wonderful course** and encourage them to attend."

"Hands on experience, but we are well supported by the organisers. **The passion they have for the course is incredible** and the level of teaching and content meant I learnt a huge amount."

"I really, really recommend that everyone working in the FX space should do this course at some point. It's not easy – we were doing a face-to-face dealing session in the bar at midnight and then were woken up at 4:30am to trade because of an event in Asia– but **I was amazed at the speed in which I learnt**...on the last day of trading found myself ripping my hair out at my broker (or was it vice versa?) because she wasn't responding quick enough!"

"I think the course is fantastic; it is a great way to teach newcomers to the markets in an intense environment. **Very informative, covering every aspect of trading.**"

Learning Outcomes

The 5-day residential course is designed to train delegates in the physical side of trading. The realistic trading scenarios are balanced by informative lectures from industry experts on the principles and requirements for each of the trading elements – so that everything that is taught is practiced in a real-scenario environment. At the end of the programme course delegates will have gained an understanding of:

- Trading
- Regulations and compliance
- The role of brokers
- Methods and psychology of trading
- Risk management
- The role of the Central Bank
- Technical analysis
- OTC financial markets
- Futures Trading

There is an exam at the end of the course and every delegate will also receive a personalised performance report. The report highlights each delegate's strengths and overall commitment to the programme, providing invaluable insight into their style of trading as well as how they work as part of a team in a pressured and challenging environment.





The Delegates

The experience gained from this course will be of great value to market delegates wishing to increase their knowledge of physical dealing techniques. This course is highly recommended for delegates wishing to establish a career in OTC financial markets including:

- New market entrants and anyone hoping to establish a career in securities trading
- Operations staff, legal and compliance officers
- Middle-office employees
- Brokers
- Junior traders and those with up to five years experience in a dealing room
- Funds management employees
- Corporate treasury personnel

The Dealing Simulation Course has been successfully run for two decades and over the last ten years in BAHRAIN, DENMARK, HUNGARY, KUWAIT, KENYA, MALAYSIA, NEW ZEALAND, SRI LANKA, SOUTH AFRICA, SYDNEY, UK and USA.

Venue and Registration details

Venue - The course will be held at the Thistle Hotel, Brands Hatch, Fawkham, 20 miles from the City of London. Delegates will be transported from a venue in the City on the Sunday afternoon before the course and returned to the City on Saturday morning after the course.

Timing - The course starts at 9am on Monday 17 June and the presentation of prizes will be made at an exclusive black-tie dinner on Friday 21 June.

Course fee - The course fee covers the transfers to the hotel from London on Sunday 16 June, the return journey on Saturday 22 June and all meals from arrival to breakfast on Saturday 22. Any other accommodation is at the delegate's expense, but should be booked through ACI UK to obtain the best rates.

Fees are payable by 17 May 2013. Confirmation of attendance will be made when the delegate fee has been paid. Any fees not paid prior to the commencement of the course will be liable to a 5% surcharge.

Course fees are £3,250 and include all course materials in addition to the above. There is an early bird discount of £300 for registrations made by 29 March 2013.

An invoice will be issued for the course fees upon receipt of the registration form.

Dress Code: Casual dress throughout the course is appropriate, except for the black tie dinner on Friday.

Visas/Entry Requirements: If required, these are the responsibility of the delegate.

Dietary and other requirements: These should be notified on registration.

Registration – Please email Sue Attwood at dsc@aci-uk.com for a registration form.

Enquiries - Enquiries by email to Sue at dsc@aci-uk.com or by phone on +44 7884 361 725