



ACI UK Dealing Simulation Course 2011

In Association with ACI Australia
Ltd.



21st to 25th November 2011
**The *FASTEST* Way to Learn How to
Become a Trader or an even better Trader**

**ENTER THE EXHILARATING WORLD OF FINANCIAL MARKET TRADING
FOR**

The only hands-on Simulated Dealing Course of its kind in the world!

There are many critical lessons to be learned to successfully trade the financial markets. Theoretical knowledge is useful, but practical experience is irreplaceable.

The ACI UK Dealing Simulation Course is the *FASTEST* and most effective way to acquire that invaluable applied knowledge. Not for the faint hearted, participants experience realistic trading over several high impact days.

Global Sponsors



The Course

- The **Dealing Simulation Course** teaches physical trading techniques through experiencing the hectic demands of a dealer's job, in a realistic and responsible environment. Delegates will utilise the latest technology, including an electronic broking and option pricing module as well as voice brokers to truly replicate the dealing experience. Counterparties include banks, hedge funds, corporates, asset management and Central Banks, all of whom react to a variety of news and economic headlines generated by a scrolling news service. The course does not use pre planned scenarios, all events are generated in real-time.
- **The only hands-on simulation dealing course of its kind in the world** - No other program currently available offers such a practical and realistic trading platform, whilst encouraging teamwork and healthy competitiveness. Participants truly experience the life of a trader over several intensive days.
- **Delegates will trade in FX spot and options.**
- The Course is **run in accordance with the internationally recognised dealer's Code of Conduct** – which encourages best practice, integrity and professionalism in trading the OTC markets.

The Delegates

- Participants will **learn the role of a Chief Dealer, Prop Trader and Broker** in a simulated dealing room and gain insights into technical analysis, risk management, trading psychology and the OTC financial markets.
- Teams will **experience the excitement and competitive environment** while trying to outperform each other, with high performers being recognised and rewarded.
- **1 ½ years trading experience in less than one week** – The course equips delegates with the equivalent trading experience which is attained in the first 1 ½ years of joining an organisation. This unique course will develop and expand trading skills and knowledge within a safe and responsible environment.
- Delegates have **access to presenters' invaluable wealth of knowledge and extensive international industry experience** – The course attracts high quality industry speakers; current and past market participants, who each have in excess of 20 years' industry experience; this expertise will be available to delegates.
- Every delegate receives a **Personalised Performance Report** at the end of the course. The report highlights each delegate's strengths and overall commitment to the program, providing invaluable insight into the individual's style of trading for trading desk managers.
- This course **presents a perfect networking opportunity for the delegates** – It will allow them to establish relationships and form alliances early on in their career (with other course delegates and key active industry players- the course presenters). Such relationships will be beneficial to both the participants and their employers.

The Dealing Simulation Course has been successfully run by ACI Australia Limited for two decades and over the last ten years in BAHRAIN, DENMARK, HUNGARY, KUWAIT, KENYA, MALAYSIA, NEW ZEALAND, SRI LANKA, SOUTH AFRICA, SYDNEY, UK and USA.



Learning Outcomes

The 5 day residential course is designed to train participants in the physical side of trading. The realistic simulation is balanced by market related lectures. At the end of the program, course attendees will have gained an understanding of:

- Trading
- Regulations and compliance
- The role of brokers
- Methods and psychology of trading
- Risk management
- The role of the central bank
- Technical analysis
- OTC financial markets
- Futures Trading

Who should attend?

The experience gained from this course will be of great value to market participants wishing to increase their knowledge of physical dealing techniques. This course is also recommended to participants wishing to establish a career in OTC financial markets.

- New market entrants and anyone hoping to establish a career in securities trading
- Operations staff, legal and compliance officers
- Middle-office employees
- Brokers
- Junior traders and those with up to five years experience in a dealing room
- Funds management employees
- Corporate treasury personnel



What do previous delegates say?

"I will definitely let other aspiring dealers know about this wonderful course and encourage them to attend."

"Hands on experience, but we are well supported by the organisers. The passion they have for the course is incredible and the level of teaching and content meant I learnt a huge amount."

"I really, really recommend that everyone working in the FX space should do this course at some point. It's not easy – we were doing a face-to-face dealing session in the bar at midnight and then were woken up at 4:30am to trade because of an event in Asia– but I was amazed at the speed in which I learnt...on the last day of trading found myself ripping my hair out at my broker (or was it vice versa?) because she wasn't responding quick enough!"

"I think the course is fantastic; it is a great way to teach newcomers to the markets in an intense environment. Very informative, covering every aspect of trading."

"Great course! Was extremely beneficial and I will take a lot from this week. Thanks very much."

"Brilliantly run and was made as realistic as possible. Definitely put this course miles ahead of anything else out there. [I] will definitely suggest for my colleagues to come on this next year."

"As someone with no trading experience I felt like I was thrown in at the deep end. It did make me learn a bit quicker."

"I think the dealing sessions are what makes the course exceptional. I liked everything and it actually changed how I deal with situations – I don't think I would change anything except middle of the night wake up calls. 😊"

"Great to play all parts in the sessions. You learn all the roles and it helps you improve."

"All the speakers were fantastic, I learnt a significant amount from market professionals that gave me an amazing insight into their experiences, how to deal with disappointment and loss and also the passion they have for their careers."

"[I] think the course was paced excellently, you either had to sink or swim early on and invariably got the hang of things quickly because of this. Very good fun."



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PROVISIONAL FIVE DAY RESIDENTIAL PROGRAM

MONDAY 21 NOVEMBER 2011

09.00	Registration and Coffee	13.30	Understanding the Buy Side/How a Hedge Fund Works
09.30	Welcome	15.00	Dealing Session 8
09.45	Introduction to Spot FX & Dealing Simulation Rules	16.00	Balance Session 8 & Afternoon Tea
11.00	Introduction to Dealing Simulation (Systems, broking, dealing, terminals)	16.30	The Impact of e-commerce
11.30	Practice Dealing Sessions	17.30	Dealing Session 9
12.30	Lunch	18.30	Balance Session 9
13.30	Recap	18.45	End Day 3
13.45	Method & Psychology of Trading	19.15	Out for the evening
15.15	Afternoon Tea	22:00	Return to the hotel
15.30	Technical Analysis – using the past to predict the future		
16.30	Dealing Session 1		
17.30	Balance Dealing Session 1		
17.45	End Day 1		
18.15	Drinks		
19.15	Opening Dinner and Official Welcome		

TUESDAY 22 NOVEMBER 2011

07.30	Breakfast
08.15	Introduction to Day 2
08.30	The History of Futures Trading
09.00	CME Futures Trading
10.00	Dealing Session 2
11.00	Balance Dealing Session 2
11.15	Morning Coffee
11.30	Making a price
12.00	Dealing Session 3
13.00	Balance Dealing Session 3 & Lunch
14.00	Recap
14.15	Dealing Session 4
15.15	Balance Dealing Session 4 & Afternoon Tea
15.30	FX Options
16.30	Dealing Session 5
17.30	Balance Dealing Session 5
17.45	End Day 2
18.00	Drinks
19.00	Dinner
21.00	Dealing the Old Way – Session 6

WEDNESDAY 23 NOVEMBER 2011

07.30	Breakfast
08.30	Introduction to Day 3
09.00	Forward FX & Interest Rates
10.15	Morning Coffee
10.30	Dealing Session 7
11.30	Balance Dealing Session 7
11.45	Risk Management
12.45	Lunch

THURSDAY 24 NOVEMBER 2011

07.15	Breakfast
08.00	Introduction to Day 4
08.15	Introduction to FX Futures
08.45	Dealing session 10
10.00	Balance Dealing Session 10 & Morning Coffee
10.15	Regulation and Compliance
11.15	Recap – option strategies & any questions
12.00	Lunch
12.45	Dealing Session 11
14.00	Balance Dealing Session 11
14.15	Understanding the Role of the Central Bank
15.15	Afternoon Tea
15.30	Q&A Session
16.30	Dealing Session 12
18.00	Balance Dealing Session 12
18.15	End of Day 4
19.30	Dinner - optional

FRIDAY 25 NOVEMBER 2011

07.30	Breakfast
08.15	Introduction to Day 5
08.45	Dealing Session 13
10.15	Balance Dealing Session 13
10.30	Morning Coffee
10.45	Any Questions
11.00	Examination
12.30	Lunch
13.15	Last Dealing Session
14.45	Balance Last Dealing Session
15.00	Afternoon Tea
15.15	End of Day 5
19.00	Drinks Reception
19.30	Black tie dinner, where the course presentations will be made

END OF COURSE

Enquiries to dsc@aci-uk.com

Please note: program subject to change

Dealing Simulation Course Venue and Registration details

Venue - The course will be held at the Thistle Hotel, Brands Hatch, Fawkham, 20 miles from the City of London. Delegates will be transported from a bank in the City on Sunday afternoon, in preparation for the start of the course on Monday morning. They will also be transported back to the City on Saturday morning.

Timing - The course starts at 9am on Monday 21st November and the presentation of prizes will be made at an exclusive black-tie dinner on Friday 25th November.

Course fee - The course fee covers the transfers to and from central London to the hotel on Sunday 20th and Saturday 26th, hotel accommodation and all meals from Sunday 20th – Saturday 26th - any other accommodation is at the delegate's expense, but should be booked through ACI UK to obtain the best rates

An invoice will be issued for the course fees upon receipt of the registration form.

Fees are payable by 21st October. Confirmation of attendance will be made when the delegate fee has been paid. Any fees not paid prior to the commencement of the course will be liable to a 5% surcharge.

Course fees are £2,950, and include all course materials in addition to the above.

Dress Code: Casual dress throughout the course is appropriate, except for the black tie dinner on Friday.

Visas/Entry Requirements: If required, these are the responsibility of the delegate.

Dietary and other requirements – These should be notified on registration

Registration – Please email Sue Attwood at dsc@aci-uk.com for a registration form.

Enquiries - Enquiries by email to Sue at dsc@aci-uk.com or by phone on +44 7884 361 725

